



## About Premier Anesthesia

Premier Anesthesia is a national management company whose clinical models and business practices are grounded in evidence-based outcomes. The company is solely focused on building and managing cutting edge anesthesia groups at the hospital and provider level. Premier is committed to setting the standard for the delivery of anesthesia services through the application of clinical best practices and evidence-based business solutions.

Premier Anesthesia is committed to helping facilities unlock their **OR Potential** and achieve lasting change. Premier's Value Proposition is: "With a fresh vision, we will innovatively translate your anesthesia and OR issues/challenges/problems into positive opportunities for the OR and the entire hospital."

Based upon Premier Anesthesia's experience working with hospitals across the country, we've identified the following common challenges facing hospitals today:

- **Cost Issues**
- **Leadership Issues**
- **Service Issues**

## **1. Cost Issues**

Signs & Symptoms of when anesthesia costs hurt your bottom line ...

Factors That Drive-Up Costs:

- Clinician Productivity
- OR Room Utilization

Our Solutions

Premier Anesthesia believes in evidence-based management. One of our proprietary evidence-based tools is our Evidence-Based Staffing Model© (EBSM) which will:

- Improve Anesthesia Provider Productivity
- Enhance OR Room Utilization
- Reduce Cost-Per-Surgical-Case
- Increase Operating Margins

At your request, Premier Anesthesia will complete a comprehensive EBMS© study that will demonstrate the savings eluding your hospital.

## **2. Leadership Issues**

When anesthesia leadership issues create problems for your hospital ...

Signs & Symptoms of Leadership Issues:

- No Written Business Plan
- Not Survey Ready
- Clinician Turnovers & Locums Dependent
- Department Operates In A Silo

Our Solutions

Premier Anesthesia provides its Medical Directors on-going training, education, management direction and support to:

- Enhance Medical Director Management Skills
- Develop A Hospital-Specific Prescriptive Business Plan
- Implement Best Practice & Clinical/Quality Audit Programs
- Access To The Strongest Clinical Recruitment Platform In The Industry

### **3. Service Issues**

Signs & Symptoms of when service is limiting case volume and OR revenue ...

Service Issues That Impact Volume and OR Revenues are:

- Inflexible Staffing Coverage & Practices
- Failure To Meet Customer Satisfaction Needs
- No Service Plan To Support Hospital Strategies

Our Solutions

Premier Anesthesia utilizes its Evidence-Based Models and stakeholder audits/surveys to:

- Create Flexible 24/7 Staffing Coverage
- Assess/Evaluate Customer Satisfaction And Develop Appropriate Action Plans
- Develop A Strategic Business Plan To Support Short & Long-Term Hospital Clinical And Financial Growth Objectives

## **How Premier Anesthesia Can Address Your Needs**

We understand that no two facilities are alike. To understand your institution and your specific challenges, Premier Anesthesia uses an “evidence-based” approach to diagnose root inefficiencies in your current anesthesia staffing, coverage and room utilization. After careful evaluation and review of the data, we prescribe proven, best-practice solutions which will improve productivity and efficiencies for the entire OR.

We offer five reasons to believe why Premier Anesthesia can solve your anesthesia issues and concerns. Premier has the leadership, expertise and tools needed to better manage your hospital’s anesthesia services.

### **No.1: Leadership Depth**

Premier’s team includes hospital executives who have walked in administrator’s shoes. They can relate to and can understand current anesthesia management challenges. This management team translates how anesthesia connects to a facility’s broader business operations. In addition, Premier’s physician leaders are veteran anesthesiologists who understand the business implications of providing best patient care, and can translate emerging trends into evidence-based practice solutions in your OR.

### **No.2: Real-Time Customized Approach**

Premier collaborates with client facilities and does not offer a one size fits all solution. Details are acquired about each specific facility and plans customized accordingly. Each facility’s environment, culture and challenges are unique—requiring unique solutions. Premier’s plan development constitutes two steps: first to understand the surgical environment, and second, to designate an anesthesia management program that incorporates the elasticity necessary to meet goals.

### **No.3: Evidence-Based Management© Tools**

Premier practices evidence-based management. These Evidence-Based Management © Tools differentiate Premier, allowing our team to track measure and trend OR room utilization performance, and the clinical productivity of client's facilities. The goal is to optimize throughput, create efficiencies and customize staffing footprints, in order to enhance profitability. Likewise, Premier, through its corporate quality assurance team, implements evidence-based best practices, including clinical audit and regulatory agency audit programs.

### **No. 4: Evidence-Based Medical Leadership**

Facilities cannot expect different results from their anesthesia departments while continuing to use the same approaches. In order to change outputs, inputs must be changed. Premier understands that day-to-day physician demands prevent them from investing more time in the emerging best clinical and business practices. A good clinical game plan can not be executed in the absence of leadership. Therefore, a well-defined business plan is provided to support each organization's operational issues, as well as, strategic business initiatives for the OR department. The Premier Anesthesia Medical Director Training Program enhances both their clinical and business management knowledge and provides on-going support. Premier's business support systems free-up physicians for what they're trained to do—treat patients using real-time evidence-based medical information, ensuring best practices and compliance.

### **No.5: Resource Depth**

Premier understands it is a difficult decision to change anesthesia management vendors. Facilities want the assurance of knowing that their OR will have appropriate staffing coverage and productivity will not be compromised. A member of the Jackson Healthcare, a family of companies which includes industry staffing leaders Jackson & Coker, LocumTenens.com and MDsearch.com, Premier has the strongest recruitment program in the industry. Their leadership brings extensive experience in hospital-based physician staffing, recruiting and management. StatCom, another Jackson Healthcare company, provides the latest generation of patient status and throughput information technology. To learn more, visit [www.premieranesthesia.com](http://www.premieranesthesia.com) and Jackson Healthcare [www.jacksonhealthcare.com](http://www.jacksonhealthcare.com).

## **The Premier Anesthesia Guarantee**

### **What you can expect as a Premier Anesthesia customer:**

- Reduced anesthesia subsidy and surgery-related costs
- Improved anesthesia leadership
- Improved service, quality reporting and regulatory compliance readiness

Premier is committed to its customers. Each facility will experience a smooth, transition from current anesthesia management to Premier. Prior to the initiation of any contract, the following events will occur:

- A transition team consisting of our medical director, regional operations director, a Premier Anesthesia recruiter, a credentialing specialist, a clinical compliance manager and a billing/collecting director will be selected
- Premier's Transition Protocol (Client Start-Up Plan) will be followed to ensure a smooth transition
- A business plan customized to the hospital's specific clinical and business needs/goals will be created
- After assessing and evaluating staffing retention and recruitment needs, an EBS/recruitment staffing plan will be created to ensure appropriate levels of staffing and elasticity

Through regularly scheduled meetings, facility leadership teams will have constant access to the Premier Anesthesia team to discuss the transition process, as well as direct access to Premier Anesthesia's President, Kerry Teel, for addressing any anesthesia-related needs.